

From: Christian Dahm [christian@ponto-international.com]
Sent: Tuesday, February 04, 2014 3:05 PM
To: Washington Ticaret Müsavirligi
Cc: ivy@ponto-international.com
Subject: dried mulberries from Turkey

Dear Madam or Sir,

Following my phone conversation with Ms Tuba today, I am writing to enquire if you can help us identify suppliers of dried mulberries in bulk from Turkey for importing into the US.

Our company Ponto International is an international food trading company with offices in New York, Vancouver (Canada) and Mexico and with representation in France and Germany. We source food products in Latin America and around the world for our customers, some of the largest food importers and retailers in the US, Canada and Europe. We also import European and American speciality and regional foods into Mexico. Our website and contact details are below.

Since we have access to such large markets, we are looking for food products in bulk and mostly in full container loads. In Latin America, we mainly source chia seeds, dried mango, honey, raisins, dried mulberries, dried goldenberries, quinoa and flaxseeds. Please feel free to refer us to suppliers of any of these other products if available in commercial quantities and qualities in Turkey.

On the dried mulberries, we are looking for bulk product, organic and conventional, a supplier that can supply at least 10MT or preferably full container loads (10-20MT depending on size of container and product packaging). We normally also request food safety certifications such as HACCP, ISO and we would need a copy of any other certificate available.

I would be grateful if you could let me know if you can assist in identifying suppliers that can provide according to these requirements, in particular able to supply bulk products and sufficient volumes. I would also be grateful if you could just provide me with ideas or referrals on where I could look for suppliers of food products in Turkey. Any other electronic source or phone contacts on where we could enquire would be very helpful.

Thank you very much for your assistance!

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